The report is based on data annually collected from all operators in the Croatian electronic communications market. In certain cases HAKOM cannot observe irregularities in reports/data until several consequent periods are compared. As a result, HAKOM emphasises that minor discrepancies from actual and quarterly data are possible.

HAKOM does not assume the responsibility for the quality of data reports delivered by the operators.

## Fixed telephony services

Total fixed telephony services revenue (HRK)
Number of subscribers ${ }^{1}$
CPS subscribers
Fixed originating voice minutes (min) ${ }^{2}$

## Mobile telephony services

Total mobile telephony services revenue (HRK)
Total number of active subscribers ${ }^{3}$
Mobile penetration ${ }^{4}$
Mobile originating voice minutes (min) ${ }^{5}$

| 2018 | 2017 | annual change <br> $\mathbf{2 0 1 8 / 2 0 1 7}$ |
| ---: | ---: | ---: |
| 1.382 .425 .639 | 1.603 .255 .003 | $-13,77 \%$ |
| 1.263 .837 | 1.276 .083 | $-0,96 \%$ |
| 57.352 | 70.156 | $-18,25 \%$ |
| 1.861 .302 .149 | 2.046 .811 .611 | $-9,06 \%$ |
|  |  |  |
|  |  |  |
| 4.345 .997 .432 | 4.345 .849 .132 | $0,003 \%$ |
| 4.388 .476 | 4.315 .580 | $1,69 \%$ |
| $102,42 \%$ | $100,72 \%$ | $1,69 \%$ |
| 9.255 .542 .146 | 9.053 .176 .719 | $2,24 \%$ |

[^0]Roaming traffic - foreign s
International roaming traffic
Total SMS sent
Total MMS sent
Internet access services
Total access services revenue (HRK)
Fixed broadband revenue ${ }^{1}$
Mobile broadband revenue
Fixed broadband subscriptions (lines)
Own copper access
xDSL based broadband using full local-loop unbundling
xDSL based broadband using shared access FttX - own infrastructure Bitstream (xDSL, FttX) Cable broadband (lines)
Fixed wireless access (FWA)

Mobile broadband subscriptions
Dedicated data subscriptions (cards/modems/keys etc.)

| 645.464 .725 | 624.539 .532 | $3,35 \%$ |
| ---: | ---: | ---: |
| 551.479 .068 | 269.027 .089 | $104,99 \%$ |
| 2.101 .715 .761 | 2.407 .785 .390 | $-12,71 \%$ |
| 12.588 .526 | 14.100 .266 | $-10,72 \%$ |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  | $4,60 \%$ |
| 4.512 .271 .289 | 4.313 .787 .043 | $1,63 \%$ |
| 1.947 .197 .126 | 1.915 .975 .992 | $6,98 \%$ |
| 2.565 .074 .162 | 2.397 .811 .051 | $2,96 \%$ |
| 1.128 .273 | 1.095 .881 | $-0,90 \%$ |
| 432.943 | 436.884 | $-10,38 \%$ |
| 156.380 | 174.485 | $-61,54 \%$ |
| 25 | 65 | $10,46 \%$ |
| 86.630 | 78.430 | $1,12 \%$ |
| 158.341 | 156.587 | $4,97 \%$ |
| 163.148 | 155.421 | $39,27 \%$ |
| 126.777 | 91.027 | $35,11 \%$ |
| 4.029 | 2.982 | $0,70 \%$ |
| 3.514 .032 | 3.489 .719 |  |
| 276.908 | 284.342 | $-2,61 \%$ |

[^1]| Internet connection through mobile phones ${ }^{1}$ | 3.025.447 | 3.052.723 | -0,89\% |
| :---: | :---: | :---: | :---: |
| M2M | 211.677 | 152.654 | 38,66\% |
| Number of bundled services subscribers | 999.739 | 946.991 | 5,57\% |
| Broadband traffic (GB) | 1.262.984.590 | 961.446.272 | 31,36\% |
| Fixed broadband traffic (GB) ${ }^{2}$ | 1.071.103.374 | 867.204.755 | 23,51\% |
| Mobile broadband traffic (GB) | 191.881.216 | 94.241 .517 | 103,61\% |
| Television services |  |  |  |
| Television services revenue (HRK) | 764.183 .807 | 724.406 .496 | 5,49\% |
| Cable reception | 178.244 | 169.229 | 5,33\% |
| IPTV | 424.389 | 413.640 | 2,60\% |
| Satellite reception (SAT TV) | 143.806 | 178.001 | -19,21\% |
| Digital terrestrial reception - pay TV | 73.299 | 67.402 | 8,75\% |
| RH households with digital terrestrial reception only ${ }^{3}$ | 660.767 | 652.233 | 1,31\% |

[^2]
[^0]:    ${ }^{1}$ CPS (carrier pre-selection) subscribers are included
    ${ }^{2}$ includes all types of calls (local, national, international calls, calls to mobile networks and calls to VAS numbers)
    ${ }^{3}$ Definition of active pre-paid subscriber: Subscriber who has used a mobile service or refilled the account in the last 90 days. This definition applies to all operators.
    ${ }^{4}$ As a $\%$ of population
    ${ }^{5}$ includes all types of calls (local, national, international calls, calls to mobile networks and calls to VAS numbers)

[^1]:    ${ }^{1}$ Dial up revenue is also included

[^2]:    ${ }^{1}$ number of subscribers which have made an internet mobile connection in the last 90 days through mobile phones
    ${ }^{2}$ Fixed wirelles broadband traffic is included
    ${ }^{3}$ RH households with digital terrestrial reception only $=(1.520 .026$ (number of households in the Republic of Croatia according to the last census of population from 2011) - $2,6 \%$ households without TV) - (number of Cable receptions + number of IPTV + number of Satellite receptions + digital terrestrial reception_pay TV)

